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## Done Deals: Aerotek relocates to S.E. site

By Cassandra Kimberly

Sunday, April 27, 2008

Aerotek signed a new lease in the East Pointe Business Center at 3965 S. Mendenhall.

The staffing agency recently relocated from one of the **Flextronics International Ltd.** locations in Memphis to its own 3,368-square-foot office space.

Aerotek, founded in 1983 by **Stephen Bisciotti**, is a division of **Allegis Group Inc.**

Henry Stratton and Ed Thomas of Colliers, Wilkinson and Snowden represented Aerotek in the deal.

Mark Jenkins and Conner Walker of Commercial Alliance Management represented the landlord.

### **Continental expands**

Memphis-based **Continental Traffic Service Inc.** has expanded and renewed its 28,000-square-foot lease at **Clark Tower**, 5100 Poplar.

CTSI, a transportation information technology company, is the second-largest freight billing company in the world.

The company celebrated its 50th anniversary in 2006 with a launch of a new Web site, [ctsi-global.com](http://ctsi-global.com).

CTSI is located on the 15th floor of the 34-story landmark office building developed by **William B. Clark**. The tower is now owned by Memphis-based **In-Rel Management Inc.**

Matt Weathersby and Larry Jensen of Commercial Advisors LLC represented CTSI.

Dana Whitmore and Thomas Frazier Baker represented the In-Rel Management Inc.

### **New Mattress Firm**

The Mattress Firm opened a new 5,100-square-foot store in the Wolfchase area at 2257 Germantown Pkwy. in the Countrywood Crossing Shopping Center.

Houston-based Mattress Firm has 440 locations in 36 cities nationwide. In 2008, the

mattress specialists opened 20 new stores, including nine in the Memphis area.

Countrywood Crossing is anchored by **Gordman's, Ross, Kirklands, Archivers, Ulta** and **Starbucks**. The 125,000-square-foot shopping center was developed by **StoneCrest Investments** and opened in 1999.

Jason Polley of StoneCrest Investments handled the deal in Countrywood Crossing.

John C. Reed of The Shopping Center Group represented Mattress Firm.

### **Nat'l Capital enlarges**

National Capital Management recently renewed and expanded its space at Southwind Office Center A, 8245 Tournament Drive.

The bankruptcy management company expanded by 1,362 square feet in the three-story, 62,000-square-foot building located adjacent to the No. 2 green at the **TPC at Southwind** golf course.

Built in 1991, Southwind A is owned by **Highwoods Properties**.

Greg deWitt with Grubb & Ellis Memphis represented National Capital Management.

Holley Dargie represented Highwoods Properties in the transaction.

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