



Real Estate Executive Profile



Conner Walker *Senior Associate*

Conner Walker is Senior Associate at Commercial Advisors Asset Services (CAAS). Conner is responsible for marketing more than 1,203,689 square feet of office, industrial, and retail buildings and dozens of land sites for sale and lease. Prior to joining CAAS Conner was an auctioneer and Realtor at Walker Auctions, his family's auction firm. While there Conner was responsible for marketing both residential and commercial properties for sale through the auction method of marketing. This early experience gave Conner the ability the ability to quickly act in the marketing of his clients' properties.

Contact:

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Conner was born in the "Boot-Heel" of Southeast Missouri. He moved with his family to Memphis at a young age to Memphis. Conner earned his undergraduate from the University of Memphis in Finance with a concentration in Real Estate. Conner and his wife Hannah are active members at Evangel Church.

Credentials:

- BA, University of Memphis
- Licensed Real Estate Associate Broker – Tennessee and Mississippi
- Evangel Church, member

Select Transactions:

- Maximus – East Pointe Business Center: In 2008 Conner was able to consummate a lease with Maximus Corporation at East Pointe Business Center. Maximus took over the management of the Shelby County Child Support Services Division and need to property with high visibility, but reasonable rental rates. Conner was able to work with Maximus and their brokers to consummate a deal within just a few weeks of looking at the space.
- Pinnacle Airlines – East Pointe Business Center: Conner and Phil Dagastino (Vice President at CAAS) were able to execute a lease with Pinnacle Airlines at East Pointe Business Center. Pinnacle

needed a training facility that could also be used as emergency redundant space.

- Verizon Wireless – Union Terrace: In 2009 Conner represented the owners of Union Terrace (a shopping center in Midtown Memphis) in a transaction with Verizon Wireless. Verizon was already located on Union Avenue but wanted a center with better parking. Conner was able to work with an out of town broker as well as Verizon’s out of town construction team to facilitate a lease transaction. The long-term lease brought the building to 100% occupied.